

USA EXPERIENCE PROPOSAL



WESTERN PORT STEELERS 2024-25 BASKETBALL TOUR

TEXAS, NORTH CAROLINA and NEW YORK CITY



   @ShowtimeBBtours

www.ShowtimeBasketball.com.au



WESTERN PORT STEELERS

Melbourne, VIC

2024-25 USA Basketball Tour



About Showtime Basketball

Showtime Basketball began in 2002, working with communities across Australia and the USA providing unique business and cultural opportunities through sports-based travel. Founder Kelvin Taylor resides in Australia but is regularly in the USA. His trips to the USA have seen him visit over 150 US college campuses, 40 US states and close to 100 top USA tourist attractions.

The team at Showtime have a hands-on approach, ensuring that no stone is left unturned in pursuit of the ultimate tour experience for each of their tour groups. Our staff have developed comprehensive, client- focused toolkits for our tours while our unique skills ensure Showtime are leaders in understanding NCAA and US high school regulations and group travel planning. Using these skills we have created a lifetime of memories for over 2500 travellers on tours between Australia and the USA (and vice-versa).

Showtime Basketball are an IATA licensed travel agent and hold the prestigious AFTA Travel Accreditation Scheme (ATAS) membership. Our staff tailor each and every tour to suit the needs and budget of your team, and our network of contacts across both the USA and Australia will ensure your team has access to the best experiences, facilities and games available whilst our detailed approach will ensure your tour is hassle free.



Our People

Kelvin Taylor – Owner

Tel: 0418 554 256

Email: kt@showtimebasketball.com.au

Max Barkeley –Tour Coordinator (VIC)

Tel: 0432 604 633

Email: max@showtimebasketball.com.au

Jasmin Howe – Tour Coordinator (QLD)

Tel: 0474 125 334

Email: jasmin@showtimebasketball.com.au

Grant Barclay – NSW/ACT Tour Representative

Tel: 0420 639 065

Email: nationalcapitalsports@gmail.com



Showtime Basketball are proud members of the Australian Federation of Travel Agents and hold ATAS accreditation



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YOUR TOUR, YOUR WAY - Why Showtime is Different

FIRST CLASS EXPERIENCES

The highlight of any basketball tour is getting up-close with the games biggest stars. Our team has coordinated up-close experiences with more than fifteen NBA teams. Our tour packages include lower level seating to NBA games as standard and options to add behind-the-scenes at top college programs like Duke, Louisville, UCLA and others through our extensive network of US college coaches.

A CLIENT FOCUSED APPROACH

Local tour coordinators across the country to meet with you through the tour planning, along with our senior tour coordinator available by phone seven days a week ensures no stone is left unturned as we tailor your tour into the USA tour experience of a lifetime. Our hands on support continues once you hit the USA with our 24/7 tour hotline to our US based staff.

A TAILOR MADE ITINERARY

From a well-thought-out game schedule minimizing your time driving between games to ensuring everybody gets a solid 8-hours of sleep each night --- Showtime tailor each itinerary to ensure the is the perfect mix of scheduled activities, free time and downtime. Our staff work with you to find activities well suited to your groups interests to make this the ultimate USA experience.

SIMPLIFIED TOUR PLANNING

A one-touch portal giving you unlimited access to detailed tour information including game schedules, hotels, passport information, flights and sightseeing activities. Our online 'Game Day' tour portal is tailored to the specific needs of the client and provides live updated content accessible from your laptop and the mobile app.

EXPERT TOUR KNOWLEDGE

Our staff have over 30 years combined experience in scheduling games in the USA, with extensive knowledge of when and where the best tournaments and games are available for teams of all levels. With experience working with and at top colleges (coaching experience at Stanford and St Mary's) across the USA we can provide an experience like no other.

QUALITY vs PRICE

A three week tour of the USA has hundreds of variables, making it hard to know what is good value for money. Showtime aim to offer a high quality tour experience at a competitive price, our standard tour packages included twin share accommodation at market-leading Marriott branded hotels wherever possible. To meet the budget needs of your tour we tailor the tour package using well-suited flights, accommodation and ground travel options from our extensive range of suppliers to ensure the tour package is the 'best-fit' for your group.



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Past Travellers thoughts....

Kelvin and his team were absolutely professional and easy to deal with from start to finish. Our Tour was a fantastic mix of experiences including playing in high school tournaments, watching college and NBA games and numerous sightseeing opportunities in Dallas, New York and LA along the way. The homestays were a highlight for everyone.

I would highly recommend using Showtime Basketball if you are looking for a Tour that you will never forget.

Judy Lane - Tour Leader, Sheldon College, QLD

Our trip to Australia was the ultimate experience for our team, the perfect combination of games, sightseeing activities and beach time for our guys.

Our staff never had to worry about a thing, Kelvin Taylor and his staff at Showtime Basketball handled every aspect of the tour from day one, they came to campus to ensure our trip was planned exactly to our needs and their level of service was simply out of this world. The trip was first class from start to finish! I'd travel with Showtime again in a heartbeat, Showtime is the only way to travel 'Down Under'.

Greg McDermott - Head Men's Basketball Coach, Creighton University

Kelvin's wealth of knowledge regarding college and high school hoops is unrivalled, while his extensive network of contacts has allowed our teams access to college facilities and events we could have only dreamt of seeing. He has been arranging Box Hill's tours to the USA for a decade, each time we travel he goes the extra mile to ensure our tour experience is nothing less than incredible.

If you're looking for the ultimate USA basketball tour experience Kelvin is your man.

Kevin Goorjian - Head Coach, Box Hill SSC, VIC

I've been extremely fortunate over my 28 years in coaching to take 8 foreign tours. In the summer 2015 I took the Yale Men's Basketball team to Australia. It was extraordinary, and honestly the best foreign tour I've been a part of; Kelvin Taylor and Showtime basketball showed us a tour I will never forget. Their attention to every detail was outstanding and gave us an experience of a lifetime. If you're thinking about going don't think, just do, you'll thank me.

James Jones - Head Men's Basketball Coach, Yale University

My school has worked with Kelvin for our tours for the past decade and have been very happy with the professional service, friendly advice and outstanding quality of our tours. Our USA experience has always included quality schools, great sightseeing and the best basketball experience. I cant recommend Kelvin Taylor enough for your USA tour, do your self a favour travel with Kelvin and get the trip of a life time for your players.

Daniel Stratford -Director of Basketball, Tenison Woods College, SA



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2024-25 USA Basketball Tour



Texas, North Carolina and New York City

INDICATIVE TOUR ITINERARY

DATE	ACTIVITY 1	ACTIVITY 2	ACCOM
Th 26 th Dec	Depart Melbourne, Connect LAX	Arrive Dallas, TX	Hotel
F 27 th Dec	Tournament – GAME 1	Tournament – GAME 2	Hotel
Sa 28 th Dec	Tournament – GAME 3	Texas Rodeo	Hotel
Su 29 th Dec	The Sixth Floor JFK Museum	NBA Basketball Game	Hotel
M 30 th Dec	Dallas Cowboys Stadium Tour	GAME 4	Hotel
Tu 31 st Dec	NCAA College Experience	New Years Eve	Hotel
W 1 st Jan	Travel to Charlotte, NC	NASCAR Hall of Fame	Hotel
Th 2 nd Jan	NCAA College Experience	GAME 5	Hotel
F 3 rd Jan	Duke Basketball Hall of Fame	GAME 6	Hotel
Sa 4 th Jan	GAME 7	NCAA College Basketball Game	Hotel
Su 5 th Jan	Outlet shopping mall	NHL Ice-Hockey Game	Hotel
M 6 th Jan	Carolina Basketball Museum	GAME 8	Hotel
Tu 7 th Jan	Travel to New York City	Rockefeller Plaza, Times Square	Hotel
W 8 th Jan	Central Park, NBA Store	GAME 9	Hotel
Th 9 th Jan	911 Museum, One World Tower	NBA Basketball Game	Hotel
F 10 th Jan	Wall St, Brooklyn Bridge	Travel to Melbourne	N/A
Sa 11 th Jan	Lost in Transit		
Su 12 th Jan	Arrive in Melbourne		

Tour package includes **BLUE** coloured travel arrangements, games, sports, sightseeing experiences and activities. Other sightseeing and sports activities can be added upon request
No actual events have been booked, Itinerary is an example only.



WESTERN PORT STEELERS
Melbourne, VIC
2024-25 USA Basketball Tour



Tour Proposal

2024-25 USA Basketball Tour Experience

TEXAS, NEW YORK CITY and LOS ANGELES

Dates:	Thursday 26 th December 2024 to Sunday 12 th January 2025 15 days in the USA
Travellers:	20 players (1x boys team, 1x girls team), 2 staff Total Travellers - 22
Destinations:	Texas, North Carolina and New York City
Accommodation:	Twin/Quad share accommodation for players Twin share accommodation throughout for staff and supporters
Ground Travel:	Chartered coach travel in New York City Self Drive minivan in Texas and North Carolina
Competition:	Seven to nine games of appropriate competition for each team - including tournaments in Texas
Activities:	1x entry to NBA Basketball game which could include lower level seating Exclusive 'NCAA College Experience' visits, 1x entry to College Basketball game
Price:	\$7,990.00 per paying passenger ***Cost calculated on 20 paying passengers, 2 staff travel costs included
Supporters	Twin Share reduction of \$200 per person Single Share additional \$1,450.00 per person
	Price is based on 2023 costs and is subject to change. Price is based on 1 AUD = 0.67 USD

Changes in destinations, dates and other tour specifics can influence your final price. Showtime's final tour pricing cannot be delivered until nine months before travel due to airline pricing structures. Showtime will make a full refund of all monies paid if we are unable to provide final tour pricing within 4% of this proposal.

Commercial in Confidence - Strictly Private and Confidential

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2024-25 USA Basketball Tour



Tour Proposal

2024-25 USA Basketball Tour Experience

TEXAS, NEW YORK CITY and LOS ANGELES

Dates:	Thursday 26 th December 2024 to Sunday 12 th January 2025 15 days in the USA						
Travellers:	20 players (1x boys team, 1x girls team), 2 staff and 6 supporters Total Travellers - 28						
Destinations:	Texas, North Carolina and New York City						
Accommodation:	Twin/Quad share accommodation for players Twin share accommodation throughout for staff and supporters						
Ground Travel:	Chartered coach travel in New York City Self Drive minivan in Texas and North Carolina						
Competition:	Seven to nine games of appropriate competition for each team - including tournaments in Texas						
Activities:	1x entry to NBA Basketball game which could include lower level seating Exclusive 'NCAA College Experience' visits, 1x entry to College Basketball game						
Price:	\$7,650.00 per paying passenger ***Cost calculated on 26 paying passengers, 2 staff travel costs included <table><tr><td>Supporters</td><td>Twin Share</td><td>reduction of \$200 per person</td></tr><tr><td></td><td>Single Share</td><td>additional \$1,450.00 per person</td></tr></table> <p>Price is based on 2023 costs and is subject to change. Price is based on 1 AUD = 0.67 USD</p>	Supporters	Twin Share	reduction of \$200 per person		Single Share	additional \$1,450.00 per person
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Showtime Basketball USA Tour Experience includes:

Travel

Allowance of AU\$3,300.00 AUD per person for airfares from Melbourne

Chartered coach travel to and from airports in Texas and New York City

2/3x 15-seat passenger vans with insurance in Texas and North Carolina

- Optional navigation device supplied through Showtime Basketball for each vehicle
- Rental vans will be delivered to your hotel in Texas

Accommodation

PLAYERS – hotel accommodation will be provided throughout the tour

An option to add up to three nights of homestay accommodation maybe available dependent upon the global COVID19 recovery. Any homestays arranged will be coordinated in Texas or North Carolina in accordance with Showtime Basketball's Homestay Policy.

STAFF – hotel accommodation will be provided throughout the tour

Hotel accommodation will be Marriott branded hotels wherever possible throughout the tour

Accommodation will be twin share for players

Accommodation could be quad share for players in New York (each player with their own bed)

Accommodation will be twin share for staff and supporters

Basketball

Seven to nine basketball games for each team across the USA

Games will be scheduled at an appropriate level for your teams wherever possible

Game scheduling will include entry in one tournament providing 3 or more games over 3 days

Completion of all required sanctioning administration and payment of all sanctioning fees to National Federation of High Schools (USA), Basketball Australia and applicable state associations across Australia and the USA. Showtime Basketball is Australia's most experienced team at scheduling high school and college basketball games across the USA, we have scheduled games with programs like Indiana University at St Mary's College. Our staff work with you to assess your team's talent level and to match your teams with appropriately skilled teams in the USA.



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Showtime Basketball USA Tour Experience includes (CONT'D):

Attractions and Activities

1x entry to NBA Basketball Game with lower level seating (subject to availability)

1x access to **'NBA Fan Experience'** to get you up close with NBA stars at the venue. Showtime's NBA Experiences can include courtside access to pregame shootarounds, pregame player's tunnel access to high five the players pregame, shootaround on an NBA court, and more (subject to availability)

1x entry to NCAA College Basketball Game

Exclusive US College Hoops Experiences

1x **Showtime Basketball's exclusive 'NCAA Experience'**, getting you behind the scenes at some of the top college programs across the USA. Showtime's NCAA experiences can include a guided tour of the court and locker rooms, attending a NCAA practice session, a college campus tour and more.

Promotion of Western Port athletes and their playing schedule to Div 1 and 2 US Colleges within close proximity to tour areas to aid in the recruitment of Western Port athletes to US college programs

Showtime Basketball 'NCAA Experiences' for Western Port athletes in Melbourne with visiting college teams from the USA throughout the year

Priority to exclusive opportunity to host visiting USA high school teams travelling to Melbourne during the winters of 2023 and 2024



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Showtime Basketball USA Tour Experience includes (CONT'D):

The Showtime Experience

Melbourne based tour coordinator to meet with Western Port staff during tour planning

Seven Day a week access to your Showtime Basketball Tour Coordinator during the tour planning process

Access to Showtime Basketball's '**Game Day USA Tour Portal**' designed around the specifics of the Western Port USA Tour. This state of the art mobile app and online portal provide real-time data such as game schedules, tour bookings, traveller information, financials and tour documentation easily accessible to all Western Port staff throughout the entire to planning process.

Showtime Basketball representative in attendance for two USA tour group meetings

Detailed tour itineraries preloaded onto US Cell Phones for Western Port staff. Tour itineraries are published through the 'Trip Plans' featuring live flight status updates and live link calling and navigation to making daily tour planning a breeze.

Access to Showtime Basketball's virtual USA Tour Guide mobile site featuring links to the most popular attractions, eateries and other essential local information (transport, laundromats, etc) across the US as well as links to local professional and college sports teams and directions to college campus.

Showtime Tour Experience Preparation package – includes preparing to Tour FAQ, USA Entry Requirements & other essential information

Showtime 'Game Day' Essentials package – includes AU to US power adapter, luggage tag, hoodie with a retail value of \$70

Game gift T-shirts to exchange with opposition teams throughout the tour

24/7 tour support with Showtime Basketball's Tour Representative

Tour planning and coordination from IATA and ATAS accredited travel agents

Option of US Cell Phones with WiFi hotspot for group or subscription to US Online Telephone app for duration of tour period



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Showtime Experience DOES NOT include:

Additional sightseeing experiences

- Showtime can arrange additional themepark, sightseeing and sporting activities

Tips and gratuities for services

Meals (other than breakfast at hotels as indicated)

Tour Guide travelling with your group

Airline luggage costs other than what is included with secured airfare – this varies airline to airline

- Showtime will make all attempts to have stowed luggage on as many flights as practically possible

Passport, visa and ESTA application fees and costs

Costs for late ticket changes or replacement

Parking, fuel, tolls and other associated costs for rental vehicles

Travel Insurance – Showtime can arrange top level coverage for around \$270 per person

Western Port Steelers are responsible for:

Providing initial list of travellers to Showtime by the requested date

Making payments to Showtime Basketball in accordance with the agreed upon payment schedule

Ensuring all travellers have valid passport and notifying Showtime of any non-Australian passport holders

Ensuring each traveler has completed the required ESTA and other requirements for entry into the USA

Return of required traveler information to Showtime by the requested date

Confirming final traveller names (and correct spelling of those names) by the requested date

Confirm all traveller details provided to Showtime are correct

Making themepark reservations as required – Showtime will order included tickets (as per listed inclusions), however the group is responsible for making reservations at themeparks with these tickets.

Provide hotel rooming lists to Showtime by the requested date

Adequate supervision of all tour members throughout the tour

Travel to and from Melbourne Airport

Providing game scores and short tour summary within 14 days of return from USA

Payment Schedule

Deposit	\$750.00	Due by 15 th February 2024
Installment #2	\$2,750.00	Due by 15 th April 2024
Installment #3	\$2,500.00	Due by 15 th July 2024
Final Installment	Balance	Due by 1 st September 2024

Refund Policy

Any person wishing to withdraw from the tour and be issued with a refund

MUST confirm their withdrawal from the tour in writing to Showtime Basketball.

Cancellation cost will be as follows:

- More than 180 days prior to departure - \$750.00 per person non-refundable deposit
- 120-179 days prior to departure - \$1,500.00 cancellation fee
- 90-119 days prior to departure - \$2,250.00 cancellation fee
- 70-89 days prior to departure - \$3,000.00 cancellation fee
- Less than 69 days prior to departure - No refunds



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CUSTOMISE YOUR TOUR

ACCOMMODATION

Select from 2 star, 3 star or 4 star hotels to tailor to your budget

Triple share rooms for players - 3rd person sleeps on sofa bed (save approx \$25/nite)

Quad share rooms for players, 2 players in each double/queen bed (save approx \$40/nite)

GROUND TRAVEL

Self drive passenger and luggage vans to give you the freedom to explore the USA at your speed

Luxury charter coach travel through out the tour

– estimated extra \$40 to \$60 per person, per day based on 20 people

Comprehensive International Travel Insurance

SPORTS FAN'S PACKAGE

Additional NBA Basketball Game with standard seats (from \$30pp) or lower level seating (from \$100pp)

Additional NCAA College Basketball Games – men's or women's (from \$20pp)

Entry to NHL Ice-Hockey Game (from \$40pp)

Entry to NFL Football Games (from \$60pp)

Tour of Sports Stadiums (from \$15pp)

LOCATION SIGHTSEEING PACKAGES

'Tobacco Road (Carolinas) Experience' sightseeing package

Build your package to includes entry to attractions of such as Duke Hall of Fame, Carolina Museum of Natural Sciences, ACC Hall of Fame, Battleship NC and more. Recommend to include \$40pp of value

'Wild West (Texas) Experience' sightseeing package

Build your package to includes entry to attractions of such as Dallas Cowboys Stadium Tour, The Sixth Floor Museum, Six Flags themeparks, The Alamo and much more. Recommend to include \$85pp of value

'Big Apple (New York) Experience' sightseeing package

Build your package to includes entry to attractions of such as One World Tower, Madison Square Garden Tour, 9/11 Museum, Hop on, Hop off bus tour and more. Recommend to include \$70pp of value

LUGGAGE AND APPAREL PACKAGE

Build your own custom apparel and luggage package choosing from items including-

Apparel: T-shirts (\$10pp), sublimated or embroidered polo shirts (from \$25pp), hoodies (from \$35pp), winter jackets (from \$50pp), sublimated reversible playing uniform (from \$65pp).

Luggage: Customised hi-tech backpack (\$50), customised 100 litre wheeled showed bag (\$80)

CULTURAL EXPERIENCE PACKAGE

1/2x Community service orientated tasks such as food banks, work at an animal shelter, assist the elderly

Spend a day at a US high school and experience life as a student in the USA,

Spend time with an American host family and build friends for a lifetime through our homestay program

BASKETBALL DEVELOPMENT PACKAGE

One to Three day on court camps with various NBA teams and their coaching staff (from \$200pp)

90 minute on court session at Shoot360 using the latest basketball training technology (from \$60pp)

NCAA College Experiences – facility tours, talks from college coaches/athletes, attend practice, etc



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